

**Harley-Davidson, Inc.**  
Condensed Consolidated Balance Sheets  
Unaudited  
(In thousands)

<b>ASSETS</b>	<b>April 1, 2018</b>	<b>July 1, 2018</b>
Current assets:		
Cash and cash equivalents	\$ 753,517	\$ 978,749
Marketable securities	-	-
Accounts receivable, net	355,107	335,594
Finance receivables, net	2,341,918	2,252,956
Inventories	564,571	465,373
Restricted cash	54,569	44,386
Other current assets	150,472	166,362
Total current assets	<u>4,220,154</u>	<u>4,243,420</u>
Finance receivables, net	4,784,524	5,060,246
Other long-term assets	1,272,943	1,242,356
Total assets	<u><u>\$10,277,621</u></u>	<u><u>\$10,546,022</u></u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable & accrued liabilities	\$ 885,448	859,654
Short-term debt	1,036,976	1,327,307
Current portion of long-term debt, net	1,872,679	945,463
Total current liabilities	<u>3,795,103</u>	<u>3,132,424</u>
Long-term debt, net	4,108,511	4,868,346
Pension and postretirement healthcare liabilities	167,952	169,283
Other long-term liabilities	210,106	214,443
Total shareholders' equity	<u>1,995,949</u>	<u>2,161,526</u>
Total liabilities and shareholders' equity	<u><u>\$ 10,277,621</u></u>	<u><u>\$ 10,546,022</u></u>

Adoption of New Accounting Standards

On January 1, 2018, the Company adopted the following new accounting standards updates (ASUs).

ASU 2014-09 Revenue from Contracts with Customers was adopted using the modified retrospective method. As a result, the Company recorded a \$6.0 million increase to the opening balance of retained earnings as of January 1, 2018.

ASU 2016-18 Statement of Cash Flows (Topic 230): Restricted Cash was adopted on a retrospective basis. As a result, the change in restricted cash has been excluded from financing activities and included in the change in cash, cash equivalents and restricted cash and the prior period has been recast to reflect the new presentation.

ASU 2017-07 Compensation - Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost was adopted on a retrospective basis. As a result, the non-service cost components of net periodic benefit cost have been presented in Other income (expense), net and the prior period has been recast to reflect the new presentation.